

# NOVEMBER 2003

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Do not confuse **MOTION** & **PROGRESS**.

A rocking horse  
keeps moving but  
does not make any  
progress."

(Alfred A. Montapert)



Finish the 2003 year strong.  
Make PROGRESS don't just  
go through the MOTIONS!

## POC PRESIDENTIAL POINTS FOR NOVEMBER MEMBERSHIP:

CHAPTER NEW MEMBER ADS

For 5 new member ads-PADFOLIO

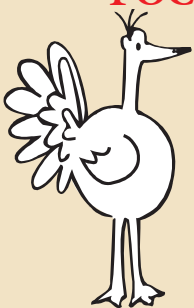
For 6-10 new member ads-BOOK BAG

For 11-15 new member ads-STATE SHIRT

For 16-20 new member ads-STATE JACKET

For 21-25 new member ads-PIZZA ONLY

For over 25 new member ads-PIZZA & BEVERAGES



No pyramiding