



A Message from President Beth

*“Success...seems to be connected with action.
Successful men keep moving.
They make mistakes, but they don't quit.”
~ Conrad Hilton*

We are coming into the home stretch of 2004. Many of you may be feeling that you have worked hard so far this year and now it is time to sit back and coast through the last 4 months of the year. It's true – as a state we have worked hard and we have accomplished many things this year. However, we have not yet met all of our goals. That means we need to pull together and have every chapter and every member working together to reach our goals. Four months is a lot of time and a lot of moments left to conquer!

So far this year, we have raised \$15,000 for Wonderland Camp. We have raised the money we needed to successfully run Access Day at the State Fair. We have raised money for JCFAN and local charities. We have enrolled 3000 kids in the JAYS program. We have offered Jaycees to 742 new members. We have extended 3 new Jaycee chapters across the state of Missouri. We have accomplished a lot this year.

But does that mean we should quit? How much money is still out there waiting to be collected for Wonderland Camp or JCFAN or local charities? How many more kids in Missouri schools are not reaping the benefits of the JAYS program? How many young people are there in the state of Missouri who could also benefit from involvement in our organization but haven't been given the chance? And how many communities would be better communities if only they were given the opportunity to have a Jaycee chapter?

Looking at the year in this light makes us realize that there is much to be done in these last four months of the year. There are many opportunities left to help people. There are many things we need to do to make 2004 a successful year. At the beginning of the year, we talked about wanting to be the best. If we quit 2/3 of the way through our year, have we succeeded in being the best? No. We need to keep going. Keep working hard, keep asking people to join us and keep making a difference in our communities and the lives of our members.

So, now you have a choice to make. Do you want to decide that what you have already accomplished is enough? Or, do you want to decide that there is more to be done and you are going to continue to work hard and be successful? I encourage each of you to choose to continue to work. Choose to be successful. Choose to conquer the moment!

President Beth

Beth Cox
2004 State President

The *Monday Morning Memo* is for informational purposes only. Any duplication or reproduction of any information contained herein without express written consent of the Missouri Jaycees is strictly prohibited

State Service Center News

AUGUST MEMBERSHIP RESULTS

Here are the stats:

Total Billed in August	=	228	
Total Renewals	=	155	(68%)
Total New Members	=	70	☹ ☹
Total Extensions	=	0	☹ ☹
Net (+/-)	=	(-3)	☹ ☹ ☹

Wonderland Camp Fall Work Weekends 2004

- ✓ **October 1-3, 2004** Muleskinners & Show-Me Corp
- ✓ **October 8-10, 2004** All Regions

Please put these dates on your calendars. We will need all Jaycees to come out to close the Camp for the winter months on the above weekends. If you have any questions about the work weekends, please contact CDVP Pat Aubuchon at (636) 239-9448 or email pataubo@sbcglobal.net.

Nominations Due for Outstanding Local Officers & Members

Do you have a local member of officer that was a PERFORMER for your chapter this past month? Maybe someone who recruited some new members to help you get to growth? Maybe someone who went “above and beyond” to make a chapter project successful? If so, please consider nominating them for special recognition by President Beth and her Team at the upcoming state meeting.

Chapter Presidents are encouraged to submit nominations each month. Print off a copy of the nomination form at http://www.mojc.org/Member_Award_Form.pdf. Complete the form, including a summary of the nominee’s specific contributions that were outstanding and worthy of special, statewide recognition. After signing the nomination form, fax to Executive Director Joe Jerkins at the State Service Center at (573) 634-4859.

DEADLINE: Nominations are due by the 10th of each month. For example, nominations for September outstandings are due by October 10th.

Open Check Policy for Monthly Membership Dues

Hopefully, your chapter is participating in the open check program for membership closeouts! If not, please contact [Joe Jerkins](#) at (573) 634-2321 for more details. It is really handy when it comes to membership closeout when we must have a payment in hand before we can turn in your membership to the National Organization.

Membership Call-In Deadlines for 2004

RENEWAL CALL-IN DEADLINE: By the 10th of each month, we want to know who is renewing, who is dropping and who is still questionable. We also want information on any new members signed for the month so far. Chapters should forward that information to their District Director, Region Director, assigned Vice President and Executive Director Joe Jerkins.

FINAL CALL-IN DEADLINE: By the posted Final Call-In Deadline, we need to know if there are any additional renewals AND we need information on all new members (name, address and DOB). Chapters should forward that information to their District Director, Region Director, assigned Vice President and Executive Director Joe Jerkins by the following deadlines:

<u>Processing Month</u>	<u>Final Call-In Deadline</u>
September	Wednesday, September 29, 2004
October	Wednesday, October 27, 2004
November (YEAR-END)	Wednesday, December 1, 2004

On Thursday night following each month's Final Call-In, the Executive Team will meet at the State Service Center from 7:00 p.m. to 10:00 p.m. to make follow-up calls as needed.

STATE INCENTIVE PROGRAM!

The incentives that we have are based on chapters, districts, regions, program managers and individual recruitment. Check the Missouri Jaycees website for the [list of incentives](#). VERY IMPORTANT!!!!!!! Please remember to fill out the paperwork to get your incentives for recruitment recognized at the state and national levels. See the website for the [Member Recruiter Form](#).

Chapter & Officers Directory

Please let me know if there are corrections for the [Chapter and Officer's Directory](#) and I'll update the version that's available for download from the website. Click the link above for the latest version. Check back often to ensure you have the most recent contact information for everyone.

Joe Jerkins

Executive Director

Presidential POC Incentives for September

The following incentives have been issued for September by President Beth:

EXTENSIONS - 150 bonus POC points PLUS FIVE (5) "Conquer the Moment" T-Shirts for completing external chapter **extensions** for the month of September. (NO MAXIMUM) ...

August Membership Accomplishments

Congratulations to the following chapters, DD's & RD's on achieving GROWTH in August:

Top Growth Chapters for August

- | | | |
|------------------------------|------------------------------|-----|
| ➤ Cape Girardeau Jr. Chamber | Eric Heins, president | +11 |
| ➤ Florissant Valley Jaycees | Kelly Crutchfield, president | +10 |

Additional Growth Chapters for August

Springfield +5, Mexico +3, Jefferson City +2, Macon +2, Mid County +2, Monett +2, Arnold +1, Bowling Green +1, Capital City +1, Fulton +1, Jackson +1, Liberty +1, Rolla +1, St. Charles +1

Growth District Directors for August

- | | | |
|----------------------|----------------------|-----|
| ➤ Keri Jupka | Region 5, District 1 | +11 |
| ➤ Tara Lang-McDowell | Region 9, District 1 | +4 |
| ➤ Matt Schaefer | Region 5, District 2 | +1 |

Growth Region Directors for August

- | | | |
|----------------|----------|----|
| ➤ Joe Chandler | Region 5 | +6 |
|----------------|----------|----|

STATE TEAM WILL BECOME TARGETS AT THE UPCOMING FALL MEETING

At the Spring State Meeting I offered a special trimester incentive to all chapters. Many of you took the challenge and conquered the incentives (see below). You're thinking to yourself, it's all about membership, right?! That's all the state team cares about! Right? How about wrong? We care about the lives that our members affect in a positive way. We care about what the chapters are doing in their communities and what they are doing for their members.

Our members give of themselves and raise money to make things better for people where they live and work. Is the same thing true if we no longer had members? Well, you can individually go out there and make a difference in your community and many of you do, but when we are a group, we can do so much more. We are more powerful and can make more changes and effect people in so many more ways! Think of our state projects, Wonderland Camp and Access Day. We come together as a group and make a huge difference to so many lives!

Without continually replacing ourselves and the members we lose along the way, we lose the group and that extra power. Without membership there is no organization to be a part of. So if that's the case, then why do we offer incentives? To make it more fun! This organization is all about working and playing hard!

The incentive offered in the 2nd trimester (May, June, July and August) was for each five new members a chapter signs, they received one pie to throw at any of the Executive Team members. If a chapter signed up 10 new members in a month, they not only got two pies but 10 water balloons to throw at the

Executive Team members! The final results are below. Congratulations to the chapters that conquered the PIES, BALLOONS, and the State Exec Team!

WATER BALLOON COUNTS:

20 - Jefferson City
20 - St. Charles
10 - Boonville

10 - Cape Girardeau
10 - Florissant Valley

PIE COUNTS:

6 - Jefferson City
6 - St. Charles
3 - Boonville
3 - Cape Girardeau
3 - Florissant Valley
3 - Hannibal
2 - Mid-County
2 - St. Roberts/Waynesville
2 - Washington
2 - Wentzville/Lake St. Louis
1 - Blue Springs

1 - EPC
1 - Florissant Valley
1 - Hannibal
1 - Jackson
1 - Kennett
1 - Macon
1 - Palmyra
1 - Sikeston
1 - Springfield
1 - Weston



The state team also offered challenges to Region 5 and Region 9 at their region meetings in the spring. The Region 5 exec team will be dressed up and singing Old McDonald to the state team since they didn't meet their challenge of +100 for the trimester. The state team would have been doing the same thing but also wearing story boards at one of the dances at the Fall State Meeting if they had reached +150! The Region 9 team (District Directors Tara and Tonya, COB Terri, and all of the Region 9 presidents) will be taking pies in the face or for not meeting their challenge of +40 for the trimester!

We'll see everyone later this month in Kansas City where it's going to get messy!

Kristi Webb

2004 Membership VP

Send in those Recruiter Award Forms!

Many of you miss out on your individual awards for recruiting members. Don't forget to award yourself for a job well done! Remember to fill out the Recruiter Award Form found on your LOTS CD or out at www.mojc.org under the LOTS 2004 Resource CD and then under MO Jaycees Resources. This form is not only for the state incentives but for national ones too! Be recognized for your outstanding recruiting this year and send your form into the State Service Center.

Kristi Webb

2004 Membership VP

Missouri Jaycees' Fall State Meeting

HOSTED BY THE GREATER KANSAS CITY JAYCEES

September 24, 25, & 26, 2004

Marriott Courtyard, Blue Springs, Missouri

At the Adams Pointe Conference Center

Room Rates: \$69.00 per night plus taxes

For Room Reservations, call (800) 321-2211
(Please mention Missouri Jaycees for the group discounted rate)

On-Site Registration will be \$85.00

Registration Form and Agenda are Available On-Line at www.mojc.org

For more information, contact Tiffany at tiffanykrout@sbcglobal.net



MISSOURI JAYCEES

222 East Dunklin, Suite 100
Jefferson City, MO 65101-3127

ADDRESS SERVICE REQUESTED