



## *A Message from President Pat*

*"Your big opportunity may be right where you are now." ~ Napoleon Hill*

I wish I would have bought that Microsoft stock ten years ago. I wish I would have gone to the school prom. I hope I can someday meet the president. I hope to one day be able to travel to Florida and spend some time on the beach.

We all have past decisions we wish we would have acted on. We also have future dreams or wishes that we hope to do one day. Many of those past decisions were once future dreams that just somehow slipped past us. Maybe the time just was not right? Maybe we were in the wrong place when they came up? Maybe there were other things happening that we thought were too important to pass up? Whatever the reason, there are opportunities that pass right before us and we do nothing about it. The only thing one can do about it is say, "I wish I would have \_\_\_\_\_" (fill in the blank).

We spend much of our time rehashing the past, remembering the way things used to be or complaining about what was not done. We also spend much time saying we will do something in the future, sometime later in the year. That "later in the year" will be upon you before you know it.

Do you realize that we are four months, going on five, into the year? The opportunities are not here for the future. The opportunities are here right now! What you do today, IS your opportunity. Every day that passes by is another missed opportunity. Have you done anything to speak proudly of? Can you point out something which you were instrumental in completing? As we pass through, we leave a legacy - however small that may be, but we leave our footprints along the way - a part of ourselves. Look around yourself right now, what opportunities are present?

### *President Pat*

Pat Aubuchon  
84th President  
*"Right Here ... Right Now"*



## *Presidential Incentives for April*

The following incentives have been issued for the month of April by President Pat:

- ❖ 200 bonus POC points for completing **external extensions** in the month of April (NO MAXIMUM).
- ❖ 100 bonus POC points for all **internal extensions** submitted in the month of April (NO MAXIMUM).
- ❖ Missouri Jaycees Jacket for completing an **external extension with 30 members or more** submitted in April.

## *Membership Vice President*

Missouri Jaycees, what a way to end March. We grew for the first time this year and added a new chapter with 40 members. I would like to welcome the **Piedmont Jaycees** to our family of chapters. Please try to take time to make a trip to Region 8 and see some of the great things that they have planned.

Congratulations to the following chapters, DDs and RDs on their outstanding membership growth achievements for March:

### *Top Growth Chapters for March:*

➤ Cape Girardeau Jr. Chamber	Lydia Dewees, president	+7
➤ St. Charles Jaycees	Karen Kobal, president	+6
➤ Fulton Jaycees	Brad Oetting, president	+5
➤ Jackson Jaycees	Angela Hale, president	+5

### *Additional Growth Chapters for March:*

Boonville +3, St. Peters +3, Northland +2, Weingarten +2, Big Prairie +1, Cole Camp +1, Jefferson City +1, Moberly +1, Oran +1, St. Louis +1, Zell Area +1

### *Top Growth District Directors for March:*

➤ Dennis Daugherty	Region 8, District 2	+41
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### *Top Growth Region Directors for March:*

➤ Jennifer Boggs	Region 9	+6
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Remember that closeout is the last Thursday of the month and we would love to have all the info in by that morning so that we can plan for where help needs to be. When you send in your closeout info, please have ready your new member adds and renewals for the following month and any other members that have decided to renew for that month. With this info you should be able to know how to plan for your new members the following month.

The state web site has a link for a calendar of events. Please use it and add events and meetings that you have planned so that the state team can make plans to attend. If you are having an M-Night, please email me so that I can plan on attending. My email address is Joe11227@aol.com.

In the month of April, the US Jaycees have a week planned called Growth Week during the week of April 17-23. We are asking each chapter in the state to plan some kind of membership growth night during that week. This could be a social or a special meeting or even an event that asks your members to come out and bring a friend. It can be a dinner or a golf outing or something along those lines. Please email me with what you have planned for that week so that we can inform Nationals that each chapter in Missouri is helping not only themselves but helping make Jaycees known throughout the nation.

I also look forward to seeing each and every one of you at the upcoming Spring State Meeting in Wentzville, May 13th - 15th. We are going to have a great time and hope that you do as well!

*Joe Chandler*

2005 Membership VP

## *Jaycee Idol to Return*

Missouri Jaycees! Check out the poem and message which follows my article. Yes, it's a little (or maybe a lot) cheesy, but it gets the message across. The subject? **Jaycee Idol** (the national version) which will be held in Boston in September.

Missouri Jaycees held this competition for the first time at the Spring Convention in Joplin last year and it was a huge success, so we're going to do it again this year, the only difference is the venue will be Wentzville.

Here's how it will work: Participants will choose a song and sing it a capella (without musical accompaniment), and then our judges will choose the winner. Please be tasteful with your song selection.

Each region can have up to three (3) people participate in the competition at the state meeting in May. How those people are chosen is entirely up to each individual region.

Now, I realize that every region probably won't send three people, so if there are openings available, (for example, if Region 8 only sends one person and Region 2 has a couple participate, then there will be three available slots for other people to sign up).

I know Region 2 is holding a meeting in April, and Regions 5 and 9 will be meeting in May, so please let me know ASAP who your respective regions' Jaycee Idol participants will be so that I'll know how many openings will still be available when the state meeting rolls around.

If a region holds a Jaycee Idol competition at its region meeting, please submit the names of the person(s) who will be participating by Tuesday, May 10. That way, I can send out an announcement by Wednesday, May 11, which would give any potential last-minute registrants the time to choose a song and a couple of days to rehearse.

So warm up the pipes, my friends, and be prepared to belt it out in Wentzville ...  
HOO RAH!!!

*Chris Waltz*

2005 Individual VP

[kcmufan@charter.net](mailto:kcmufan@charter.net)

636-448-1074

Okay, I've talked (or written) enough. Here's the poem and message:

In case that y'all just forgot what really and truly is hot ...  
It's not Paris Hilton;  
Or whomever she's jiltin.  
Or poor Lindsey Lohan (definitely not!).

What we are attempting to say,  
In a most unapologetic way  
Is that your states must get hoppin'!  
There just ain't no stoppin'  
The next round that we want to play

We're talking about the GREAT JAYCEE IDOL  
Second season, you know, there's no rival!  
No Rueben or Clay; Who needs 'em anyway?  
When talent, we've got, on arrival!

So get your divas together  
And dudes who can sing ... even better!  
Have your own competition  
Send the top 3, it's your decision

And recruit some new members ... how clever!!!!  
That's completely enough of our rhyme (though fun)  
I'm taking up too much of work-time (how dumb)

But we'll say it a-gain; Without sounding inane?  
Please don't wait until the deadline! (July 1)  
This promises to be bigger than last year's  
Which was so great, we all shed BIG tears!

This show's in Beantown  
(That's Boston, you clown!)  
and the home of a bar called Cheers! (with beers)

That's right! Jaycee Idol time is upon us and there's no time like the present to start finding that next superstar amongst our ranks!

This competition is to find the very BEST singer in the United States Jaycees, and is a competition very similar to American Idol! Hold your own local competitions -- karaoke nights are incredible places to hold your own competitions and recruit new members! Each state can submit up to 3 finalists (videotaped submissions without background music), for judging by our expert panel of music industry professionals! Last year's judges included Anthony Campbell (winner of NBC's Today's Superstar) and John Henneberger, performer and producer, who fronts the band LEO N MiLMORE? featured on the soundtracks of Real World and Road Rules!!!

From those submissions, the finalists to compete in Boston will be selected! We look forward to seeing who will win JAYCEE IDOL 2005!!!!!!! If you have any questions, please

do not hesitate to contact us, because the National Awards Committee is here to help YOU!!!! Let us know what's going on in your world!!!

Trish Tyler  
 2005 National Awards Committee Advisor  
 (and Jaycee Idol super-fan)  
 United States Junior Chamber

## WONDERLAND CAMP WORK WEEKEND IS THIS WEEKEND!!!!      APRIL 15<sup>TH</sup> - 17<sup>TH</sup>

The Macon Jaycees will be preparing the food for this weekend. The cost will be \$15.00 for adults and \$5.00 for children 10 and under.

Please bring any donations your chapter has collected, including items from the wish list. I will also have T-shirts and candles for sale at Camp as well. I am running low on some sizes, so be sure to get yours before they are gone!!!

I'm looking forward to the upcoming work weekend and hope to see you there!! If you have any questions about the work weekends, please contact Program Manager Jackie Langley at (417) 669-1435 or email [jjshorse34@yahoo.com](mailto:jjshorse34@yahoo.com).

### *Wonderland Camp and Access Day Shirts For Sale*

We have Wonderland Camp and Access Day shirts available for purchase. I will have the Access Day shirts with me in my travels and Jackie Langley (Camp Program Manager) has the Wonderland Camp shirts and sweatshirts with her.

If your chapter has many people wanting to purchase these shirts, please be sure to let me know so we can have them at one of your events coming up soon! We have a limited number so be sure to purchase them as soon as you can if you want one!

- |  |                |                     |
|--|----------------|---------------------|
| ❖ Wonderland Camp & Access Day shirts: | M-XL - \$10.00 | 2XL - 5XL - \$15.00 |
| ❖ Wonderland Camp sweatshirts:         | M-XL - \$20.00 | 2XL - 5XL - \$25.00 |

Access Day is on Friday, August 19th. Please let Joe Jerkins and I know how many people will be attending from your chapter. Thanks!

Please be sure to let me know if you are having a fundraiser for Camp or Access Day so we can come help promote the event and sell shirts. Jackie and I want to help in any way we can!

*Kristi Webb*

2005 Community Vice President

## State Service Center News

### MARCH MEMBERSHIP RESULTS

Here are the stats:

Total Billed in March	=	222	
Total Renewals	=	134 (60%)	
Total New Members	=	10	
Total Extensions	=	1	☺ WELCOME to the PIEDMONT JAYCEES!!
Net (+/-)	=	+14	☺☺

### "Right Here...Right Now" Team Shirts Still Available

We still have team polo shirts available. These are the red and black colored polo shirts with the 2005 "Right Here...Right Now" logo embroidered over the left chest. If anyone would like a team shirt OR if anyone would like to order additional shirts, just let me know.

The costs for the polo shirts:

S-XL = \$22 ea.      2XL = \$23 ea.      3XL = \$24 ea.      4XL = \$25 ea.

This year, we also have a very sharp looking black, twill, long sleeve shirt with the 2005 logo embroidered in red over the left chest. Let me know if you'd like me to order one of these shirts for you. Costs for the long-sleeve twill shirts are as follows:

S-XL = \$24 ea.      2XL = \$26 ea.      3XL = \$28 ea.      4XL = \$30 ea.

**Open Check Policy for Monthly Membership Dues**

Hopefully, your chapter is participating in the open check program for membership closeouts! If not, please contact [Joe Jerkins](#) at (573) 634-2321 for more details. It is really helpful when it comes to membership closeout when we must have a payment in hand before we can turn in your membership to the national organization.

**Membership Call-In Deadlines for 2005**

By the posted Call-In Deadline, we need to know who is renewing for the following month AND we need information on all new members (name, address and DOB). Chapters should forward that information to their District Director, Region Director, assigned Vice President and Executive Director Joe Jerkins by the following deadlines:

**2005 Membership Call-In Deadlines**

Month	Day	Close Out	Information Needed
April	Thursday	April 28th	Apr new members & May renewals
May	Thursday	May 26th	May new members & Jun renewals
June	Thursday	June 30th	Jun new members & Jul renewals
July	Thursday	July 28th	Jul new members & Aug renewals
August	Thursday	August 25th	Aug new members & Sep renewals
September	Thursday	September 29th	Sep new members & Oct renewals
October	Thursday	October 27th	Oct new members & Nov renewals
November	Thursday	December 1st	Nov new members & Dec renewals
December	Thursday	December 29th	Dec new members & Jan (06) renewals

**EARLY RENEWAL DUES REBATE OFFERED!**

Renewal Dues for 2005 have increased to \$53.00, which is the same as dues for new members. This rate went into effect for January renewals. **HOWEVER...** chapters who submit their renewals (with payment or open check on file) by the posted closeout deadlines will receive a rebate credit of \$5 per renewal. If you have any questions, please contact Executive Director Joe Jerkins or any state officer.

## ***Nominations Due for Outstanding Local Officers & Members***

Do you have a local member of officer that was a PERFORMER for your chapter this past month? Maybe someone who recruited some new members to help you get to growth? Maybe someone who went "above and beyond" to make a chapter project successful? If so, please consider nominating them for special recognition by President Beth and her Team at the upcoming state meeting.

Chapter Presidents are encouraged to submit nominations each month. Print off a copy of the nomination form at [http://www.mojc.org/Member\\_Award\\_Form.pdf](http://www.mojc.org/Member_Award_Form.pdf). Complete the form, including a summary of the nominee's specific contributions that were outstanding and worthy of special, statewide recognition. After signing the nomination form, fax to Executive Director Joe Jerkins at the State Service Center at (573) 634-4859.

**DEADLINE:** Nominations are due by the 10<sup>th</sup> of each month. For example, nominations for April outstandings are due by May 10<sup>th</sup>.

## ***Chapter & Officers Directory***

Please let me know if there are corrections for the [Chapter and Officer's Directory](#) and I'll update the version that's available for download from the website. Click the link above for the latest version. Check back often to ensure you have the most recent contact information for everyone.

*Joe Jerkins*

Executive Director

## **Tsunami Relief Efforts**

I'd like to start off by thanking everyone for sending information on the Tsunami Relief Efforts in their states. As reported in Daytona Beach, you are truly making a difference!

Please send along any updates that you may have, I know that several events were planned for the weeks following our Year-End Meeting (including Houston Asian's t-shirt sales).

Again, we are looking for:

- Name of state/chapter/individual donating funds
- Project(s) held in the effort
- Dollar amount donated or fundraising goal for each project
- Means by which funds were donated (USJC foundation, direct donation to UNICEF/Red Cross, etc.)

As before, this information should be e-mailed to me at [mdjc64prez@yahoo.com](mailto:mdjc64prez@yahoo.com)

Thank you for all that you do!

D. Brent Buser  
2005 National Vice President  
The United States Junior Chamber  
[mdjc64prez@yahoo.com](mailto:mdjc64prez@yahoo.com)

## **JCI PRIME & EXCEL Offered in Boston**

The US Jaycees are going to offer JCI PRIME and EXCEL in Boston. Please advise me of the interest even if it is a maybe. These classes will be full at about 24 and 12 people respectively. For more information or to register for these programs, please contact me or your state service center.

Thanks for your continued dedication to the Jaycee movement.

Ken Bannon  
National Chaplain 2005  
United States Junior Chamber  
304 633 2645 Wireless  
304 697 4222 Office

## **OYM/OYF Deadline Approaching Quickly!**

Hey everyone, hope this *MMM* finds you well. In case you haven't noticed, the deadline to submit a nominee for Outstanding Young Missourians or Outstanding Young Farmer is approaching quickly (that's July 1st for those of you with short memories)!

Remember, every town has a Hometown Hero, you just need to identify them and nominate them. Not sure who to nominate? Write letters, make phone calls, ask the mayor, city council, school board, or whoever you can think of, and ask them for their best and brightest, their top-notch individuals, the go-getters who are making things happen. For OYF, you can contact Farm Credit Services of Missouri, and they will tell you who the top farmers are in your area.

Also remember that OYM nominees don't just have to be individuals who are heavy into community service (though that doesn't hurt!). Nominees can be people who are accomplishing great things in their chosen profession or personal life, people who have overcome great adversity and conquered the odds to make themselves a success or people who have had success in the influence of public opinion. Who is your Hometown Hero?!?!?

If you have any questions, please give me a call at 314-757-0007, or contact me via email at [schae485@charter.net](mailto:schae485@charter.net). Thanks and I look forward to hearing from you!

*Matt Schaefer*

OYM/OYF Program Manager

# **MO JAYCEES' 2005 SPRING MEETING**

**"HAPPY 85<sup>TH</sup> BIRTHDAY JAYCEES!"**

**HOSTED BY THE WENTZVILLE/LAKE ST. LOUIS JAYCEES**

**May 13 - 15, 2005**

**Holiday Inn, Wentzville, Missouri**

**Room Rates: \$69.95 per night plus taxes**

**For Room Reservations, call (636) 327-7001**

**(Please mention Missouri Jaycees for the group discounted rate)**

**Early Registration (postmarked by 05/01/05) - \$65.00**

**On-Site Registration will be \$75.00**

**Registration Form is Available On-Line at [www.mojc.org](http://www.mojc.org)**

For more information, contact Beth Campbell at [beth60497@aol.com](mailto:beth60497@aol.com)



**MISSOURI JAYCEES**

**222 East Dunklin, Suite 100**

**Jefferson City, MO 65101-3127**

ADDRESS SERVICE REQUESTED

# GROWTH WEEK '05

*By Cassie Evans, National Membership Director*

Growth Week is a new initiative of The U.S. Jaycees to coordinate our efforts as a nation to extend the opportunities of Jaycee membership to new people during the week of April 17-23, 2005.

We want **every** chapter in the nation to plan a project of your choice with the primary purpose of recruiting new members into your local chapter. If every chapter recruits a new member during that week, we add 1,500 energetic new leaders with new ideas and enthusiasm in our chapters. As a national organization, we can all be proud that we expanded the Jaycee movement...because we took action as one national team with a common goal.

Your chapter should participate in Growth Week because it will remind your chapter members of the importance of asking new members to join our cause. Ask a new member to chair your growth week project, encourage creativity and enthusiasm, start a new project in your chapter, and most importantly — have fun! Growth Week can be the spark to light the fire in your chapter!

What sorts of projects should you plan? You are only limited by your own creativity...any project can be a membership project if you put forth the effort to invite prospective members. Remember, Growth Week projects are easy and fun ways to bring your chapter together.

Growth Week is a wonderful opportunity to showcase your chapter, activate current members, enjoy the company of friends, ask prospective members to meet your chapter, sign new members, grow your chapter, and be a part of an awesome effort to grow The U.S. Jaycees all across nation...all in one project. Don't miss the opportunity!

It is my pleasure to serve The U.S. Jaycees in 2005 as your National Membership Director and I look forward to working with all of our chapters to help you meet your growth goals in 2005!

## Membership Project Ideas

- M-Nights
- Bowling Night
- Meet the Jaycees Night
- Game Night
- Scavenger Hunt
- Chili Cook Off
- Socials
- Progressive Dinner
- Murder Mystery
- Poker Night
- Speed Dating
- Picnics
- Bar Olympics
- Sports Night
- Dart Tournament
- Chapter Meetings
- Family Fun Night
- New Member Orientation
- Beach Party
- Pub Crawl
- Dinner and a Movie
- Financial Planning Seminar
- Business Card Exchange
- Wine Tasting
- Open House
- Karaoke Outing

# April 17-23, 2005

# A Guide to Successful Membership Nights

The primary purpose of an M-night is to sign new members. The ultimate goal of Jaycees is to develop leadership skills. You can accomplish both with a well planned and organized M-night project.

Membership nights are meetings or events designed specifically to encourage people to join your chapter. They can be abbreviated meetings with a speaker, or simply special events to allow prospects and new members to meet in a relaxed setting. They also provide an opportunity for long-time members to become acquainted with new members. Remember, however, this is a side benefit. The primary purpose of an M-night is to sign new members.

## To ensure a successful M-Night:

- Plan it like a project. Identify members who wish to serve on the M-night project committee. Have that group complete a Chairman's Planning Guide and appoint a chairperson.
- Decide what type of meeting you will conduct; a social or one with a motivational speaker.
- Establish the date, time, and place. Ask and confirm a guest speaker.
- Promote your M-night a minimum of 30 days in advance. Do a publicity blitz. Your members must hear it three times and see it in print twice before they will retain it. Report on it at meetings, promote it with fliers, television, radio, newspaper, bulletin boards, postcards, and newsletters.
- Get personal commitments from members to invite prospective members. Ask for the names of their guests.
- Encourage your members to bring their prospective members. Do not expect prospects to come if they are not picked up. Prospects have a fear of the unknown. They do not know exactly what will happen and usually don't know any of the people that will be there. Members must

pick them up.

## Ways to make the meeting FUN:

- Use the sample membership meeting agenda as a guide.
- Have a greeting committee. Personally welcome every attendee. Smile!
- Give everyone a name badge. Use one color pen for members and a different color for prospects.
- No clumping! Ask all members to talk to every prospect. Prospects are easy to identify if everyone has the special colored badges.
- Never allow a prospect to stand alone.
- Tell your members who were not sworn in before that they will have the opportunity to do so at this meeting. Ask them to come forward when asked after the meeting is convened. This will encourage the prospective members who want to join to come forward too.
- After being sworn in, give the new members something. A pin, a booklet on Jaycees, a newsletter, or a membership roster are some items that may be used.

## Other creative ideas are:

- Get a limousine donated from a local limousine rental company. Use it to pick up the prospects.
- Use a theme such as July 4th

or Mardi Gras.

- Attractively printed and personalized invitations are effective.
- Call the meeting "Bring-A-Friend" night and ask your members to do that.
- Distribute a flier promoting the date and location of the orientation for those who join at the M-night.
- Don't charge a prospect for anything at the meeting.

## Things to do after the meeting is adjourned:

- Ensure the prospective members complete and return their membership applications.
- Ask for their dues payment. If they joined, they know they must pay. Just ask.
- If some who joined didn't bring their checkbooks, give them a self-addressed, stamped envelope to mail their dues check in.
- Continue to encourage prospects who didn't get sworn in to join. Sometimes they're afraid to go up front.

## Some follow-up suggestions for people who didn't attend the meeting or didn't join:

- Put the names of all these people on a Prospective Member Follow-Up Form and add them to your chapter's newsletter list.
- If they didn't come, mail them a postcard explaining that you missed them.
- If they did come, thank them for taking time to attend.
- Call and invite these people to another meeting or project.
- Smile, be friendly, and keep asking!

## Some follow-up suggestions for people who joined:

- The President writes a letter or postcard welcoming them as members including the date, time, and place of the next meeting and event.
- Call them before the next event and invite them to attend. Pick them up!